

**Full Job Description -** SeniorProtection Broker

**Salary:**

£30,000 - £40,000 per annum

£75,000 - £100,000+ OTE

40 hours per week (including lunch), Permanent Role – Monday to Friday

**Post Type:**

Full Time - Permanent

We are a team of experienced insurance brokers based in the central Bournemouth, Dorset area.As part of our ambitions, we are looking for a Senior Protection Broker to join our growing modern office.

Someone who has had previous experience within the protection industry and a proven track-record of success will be considered. Duties will include, but not limited to:

* Contacting warm internet generated leads and hot keys (no cold calling)
* Conducting through fact-finds to establish client needs
* Advise clients on the most suitable protection solution
* Liaising with other Brokers & Insurers
* Maintaining excellent compliance standards
* Ability to work in a fast-paced role and hit set targets

**Requirements & Skills**

* Proven experience in a similar sales role
* Exceptional telephone manner & communication skills
* Proficiency in MS Office - Mostly Word & Excel
* Excellent organisation and dedication to meet targets
* Act as a role model for other staff members

**Benefits:**

* Company pension
* Sick pay scheme – (after completion of probation)
* 20 days holiday – plus bank holidays
* No work over Christmas period
* No weekend or bank holiday working
* Company incentives

**Experience:**

Protection sales: 3-5 years+ (preferred)

Additional qualifications such as R01/R05/IF7 would be advantageous

Apply by sending your CV and covering letter to: marketing@oracle-pib.co.uk